

Property & Owner Information (Farmland)

Name of Owner (first & last): _____

Name of Caller (if different than owner): _____

Phone Number: _____ Email Address: _____

Owner's Mailing Address: _____

Property's Physical Address: _____

1. Why are you selling this property?
2. What is the size and dimensions of this parcel of land (in acres)?
3. Is there road access to this property (dirt or paved)?
4. What utilities are available to this property (water, well, sewer, septic, electricity, natural gas)?
5. Are there any improvements on this property (fence, slab, shed, barn, other)?
6. Do you know of any mortgages or liens on this property (if so, what will it take to pay them off)?
7. Is there any equipment that will be transferred with this property (e.g. – irrigation system, miscellaneous farm equipment)?
8. What is the current zoning on this property (i.e. – what exactly can it be used for)?
9. Are there any other co-owners listed on the deed (spouse, family, business partner)?
10. How did you acquire this property (purchased, inherited, divorce settlement, other)?
11. Is the land currently leased out? (If yes, see below):
 - a. How long does the lease last?
 - b. What price is it being leased out for (either on a per acre basis, or altogether)?
 - c. Does the current farmer want to continue the lease?
12. Is this property located in a big farming area (with lots of active farms and farmers in the vicinity), or is this one of only a few tillable parcels?
13. Is this land irrigated in any way? (If yes, see below):
 - a. What kind of irrigation system is in place?

- b. How old is the system?
 - c. Who pays for its ongoing operation, the landlord or the tenant?
 - d. Is it fully functional? Any deferred maintenance issues to be aware of?
14. What crops have been in rotation on this property, and at what intervals?
15. What kinds of crops are commonly grown in this area?
16. Are there any trees on the property? (If yes, see below):
- a. What portion of the land consists of trees vs. tillable land?
 - b. How dense are the trees?
 - c. What type of trees are they?
 - d. How mature? When (if ever) were they last harvested?
17. Is this property currently listed with a Broker (and if so, can I get their contact information)?
18. What is your estimated market value of this property? Are you willing to accept a lower offer?
19. On a level of 1 to 10 (1 being "not at all", 10 being "EXTREMELY"), what is your level of urgency and motivation to sell? How soon do you need to get cash in exchange for this property?
20. Do you own any other properties that you'd like to sell?

Other Comments: _____

Date: _____ County/State: _____ City/Township: _____ APN: _____