

# the **LAND AGENT** **QUESTIONNAIRE**

by **REtipster**

- 1.** Are you a full-time agent?
- 2.** How long have you been in the business?
- 3.** How frequently do you do land-related deals compared to other types of real estate?
- 4.** Have you worked with land investors of our kind before?
- 5.** How many closings do you average per month?
- 6.** Are you confident that you're able to sell our properties within three months or less on average? (We're okay listing it priced to sell fast).
- 7.** Are you willing to visit the property and meet with potential buyers, take pictures and put up signs as needed?
- 8.** If we list with you, does our property get displayed on the Land.com network, as well as Zillow, Redfin, Realtor.com, etc?  
What other websites will it get posted on?
- 9.** Are you comfortable having us do a listing agreement for a 3 month time frame instead of the typical 6 months?
- 10.** What does your commission rate look like?

