

# Landowner's Guide: Solar Leasing

Turn your raw land into passive income.



# Imagine New Income Without Selling Your Land.

Did you know the US is collectively deploying a massive surge in renewables across the country?

There is a massive demand for solar farms and a limited supply of land that fits the criteria.

Within this dilemma is a massive opportunity for you to earn income from your land for decades leasing to a solar developer.

This is the landowner's guide to solar leasing, and how we help you monetize your land for free.

**Community Solar Authority**

This is a deep dive to help you understand if leasing your land is a good fit for you.

It features the exact process we utilize to help you monetize your property without selling it.

Our end result is to help you advertise your property to our network of solar developers.

We get paid based off of how much solar gets developed as consultants, and the developer pays us- making our service completely risk free.

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- 2. Assessing Your Land for Suitability**
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# Introduction to Solar Leasing


# WE BELIEVE IN FAIR PRACTICES.

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Our mission in streamlining  
renewable development includes  
helping landowners make **fair**  
deals with large solar  
developers.



**WE BROKER DEALS WITHOUT  
AFFECTING THE LANDOWNER'S  
LEASE RATE FROM OUR  
COMMISSION.**



**Get peace of mind and certainty  
knowing that we are working for  
your best interests too.**

# ENJOY BIG BENEFITS.

## 1. **Steady Income**

Receive an average of ~\$850/acre/yr consistently

## 2. **Minimal Risk**

Solar developers assume financial risks

## 3. **Eco-Friendly**

Promote environmental sustainability

## 4. **Increased Land Value**

Enhance the value of your property

## 5. **Long-Term Contract**

Secure a long-term lease agreement for stability

## 6. **Low Maintenance**

Operation & maintenance handled by the developer

## 7. **Tax Benefits**

Developer pays the property tax and handles all tax increases

## 8. **Community Benefits**

Help create local jobs & economic development

## 9. **Diversification**

Diversify your income sources

## 10. **Environmental Stewardship**

Support the nation's transition into sustainability



# Solar Suitability

# A CHECKLIST TO GET QUALIFIED

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- Your land has easy access
- You have a minimum of 30 acres
- Your land has state/local incentives
- Your land is flat, bare, & not in floodplain
- Your closest substation has room for solar
- Your land is close to 3-Phase power lines
- Your land receives adequate sunlight
- Your land is close to a substation

**PS: We take care of  
this checklist for you,  
get you qualified, &  
you don't have to pay  
us a single dollar.**

**Go to [communitysolarauthority.com/land](https://communitysolarauthority.com/land) to  
fill out our intake form to get started!**

# The Solar Leasing Fast-Pass

# A ZERO-RISK SHOT TO TURN YOUR LAND INTO INCOME

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Let our expert team of solar brokers handle the entire thing for you.

## We do it all, for free:

- Qualify your land
- Get multiple offers from solar developers
- Handle evaluation & due diligence of top offers
- Negotiate the highest lease payment we can
- Review your agreement & answer questions
- Manage expectations & keep you informed



**We qualified 1,000+ acres in 2023 alone using our process, systems, and relationships.**

**Our offer is to let you use our resources to find the best deal for you, for free, with zero work required on your end.**

# Sound Fair?



# Frequently Asked Questions



# GET ALL YOUR QUESTIONS ANSWERED

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Q: How does CSA get paid?

A: We get paid a fee from solar developer

Q: How much can I earn from my land?

A: We see an average of \$850/acre/yr

Q: How long does this process take?

A: We can get a top offer to sign in <60 days

Q: How soon will I know if I qualify?

A: We will provide initial feed back in 7 days

Q: Why should I use CSA?

A: You can utilize our resources without hassle

# MORE

# QUESTIONS?

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Go to [communitysolarauthority.com/land](https://communitysolarauthority.com/land) to fill out our intake form to get started!

Or email [info@communitysolarauthority.com](mailto:info@communitysolarauthority.com) with any additional questions!



# Additional Resources

visit [communitysolarauthority.com](https://communitysolarauthority.com)



COMMUNITY  
**SOLAR AUTHORITY**



**THANK YOU**